PTO/SB/14 (11-08)
Approved for use through 09/30/2010 OMB 0851-0032
U.S. Patent and Trademark Office, U.S. DEPARTMENT OF COMMERCE

	Under the Pa	aperwork Reduction	Act of 1995,	no perso	ns are requ	uired to re	espond	to a collecti	on of infor	mation unless it contains a valid OMB con	trol numbe	
Application Data Sheet 37 CFR 1.					76 Attorney Docket Number Application Number				18104			
Title of	Invention	Quantified Sys	tem To De	esign, F	Plan And	Manag	je Org	panization	ns' Sales	s Activities		
bibliogra This doc	iphic data arrang cument may be	ged in a format sp	ecified by the	ne Unite 1 submi	d States Fi tled to the	Patent a	nd Tra	demark O	office as o	bmitted. The following form contains sulfined in 37 CFR 1.76 g the Electronic Filing System (EFS		
Po	ortions or all of		associate							all under a Secrecy Order pur not be filed electronically.)	suant t	
		rmation:	у. Аррисс	100110	a lear load	didei	oeu	cy Old	ii iiiay	not be med electionically.		
Applic	ant 1									Remove		
Applic	ant Authorit	ty (Inventor	CLega	Repre	sentative	e under	35 L	J.S.C. 11	7	Party of Interest under 35 U.S	.C. 118	
Prefix	Given Nam	ne		Mid	dle Nan	me			Famil	ly Name	Suffi	
	Yingbo								Li			
Resid	ence Inform	ation (Select	One) () US R	lesidency	у ⊙) No	n US Re	sidency	Active US Military Service	9	
City	Beijing		C	ountry	Of Res	sidenc	ei	CN				
Citizer	nship under	37 CFR 1.41(b)i c	N								
Mailin	g Address o	f Applicant:										
Addre	ss 1	No. 160-	, Building	427, V	/angjingx	xiyuan						
Addre	ss 2	Chao Ya	ng District									
City	Beijing						State	e/Provir	nce			
Postal	Code	100102				Coun	ntryi	CN				
Applic										Remove		
Applic	ant Authorit	ty inventor	CLega	Repre	sentative	e under	35 L	J.S.C. 11	7	Party of Interest under 35 U.S	.C. 118	
Prefix	Given Nam	ne		Mid	dle Nan	me			Famil	ly Name	Suffi	
	Peng								Sheng)		
Resid	ence Inform	ation (Select	One) () US R	esidency	y) No	n US Re	sidency	Active US Military Service	•	
City	Beijing		C	ountry	Of Res	sidenc	ei	CN				
Citizer	nship under	37 CFR 1.41(b)i c	N								
Mailin	g Address o	f Applicant:										
Addre	ss 1	No. 160-	, Building	427, V	/angjingx	xiyuan						
Addre	ss 2	Chao Ya	ng District									
City	Beijing						State	e/Provir	nce			
Postal	Code	100102				Coun	ntryi	CN		•		
Applic	ant 3									Remove		
	ant Authorit	lnventor	()Lega	Repre	sentative	e under	35 L	J.S.C. 11	7 (Party of Interest under 35 U.S	C. 118	
	Given Nam			Mid	dle Nan	me			Famil	ly Name	Suffi	
	Abdelaziz								Guerg	Guergachi		

Country Of Residence

CA

Oakville

Residence Information (Select One) US Residency

Application Data Sheet 37 CFR 1.76

18104-002US1

				Applica	aucii i	vuilibe	9					
Title of Invention Quantified System To Design, Plan And Manage Organizations' Sales Activities												
Citizenship under 37 CFR 1.41(b) i CA												
Mailing Address of Applicant:												
Address 1	31	3 Creek Path	Avenu	e								
Address 2												
City Cakville			State/Province ON									
Postal Code	1	L6X1				ıntryi	CA					
All Inventors Must generated within this					inform	ation	blocks may	be		Add		
Corresponden	ce In	formation	1:									
Enter either Custor For further informa					espo	ndend	e Information	sec	tion belo	w.		
An Address is	being	provided for	the o	correspor	ndenc	e Info	rmation of th	is ap	plication			
Customer Number		54205										
Email Address		patents@chadbourne.com				Add Email Remove Ema					e Email	
Application Inf	forma	tion:										
Title of the Invention	on	Quantified System To Design, Plan And Manage Organizations' Sales Activities										
Attorney Docket No	umber	r 18104-002US1				Small Entity Status Claimed 🗵						
Application Type		Nonprovisional										
Subject Matter		Utility										
Suggested Class (i	if any)					s	ub Class (if a	ny)				
Suggested Techno	logy C	enter (if any)										
Total Number of Dr	rawing	Sheets (if an	y)	12		s	uggested Fig	ure t	for Public	ation (if any)	
Publication In	ıform	ation:										
Request Early Publication (Fee required at time of Request 37 CFR 1.219)												
Request Not to Publish. Investy request that the attached application not be published under 35 U.S. C. 12(2)) and contrily that the invention disclavate in the attached application has not and will not be the subject of an application filed in another country, or under a multilateral international agreement, that requires publication at eigitteen months after filing.												

Representative Information:

Representative information should be provided for all practitioners having a power of attorney in the application. Providing this information in the Application Data Sheet does not constitute a power of attorney in the application (see 37 CFR 1.32). Enter either Customer Number or complete the Representative Name section below If both sections are completed the Customer Number will be used for the Representative Information during processing. Customer Number Please Select One: US Patent Practitioner ○ Limited Recognition (37 CFR 11.9)

PTO/SB/14 (11-08)

Approved for use through 09/30/2010 OMB 0851-0032 U.S. Patent and Trademark Office, U.S. DEPARTMENT OF COMMERCE to a collection of information unless it contains a valid OMB control number

Title of Invention Quantified System To Design, Plan And Manage Organizations' Sales Activities	Application Data Sheet 37 CFR 1.76			Attorney Docket Number 18104-002Us Application Number			002US1				
Domestic Benefit/National Stage Information: This section allows for the applicant to either claim benefit and an application and propriets or the application of the application (ast sheet or the application) and application (ast sheet or the application of the applicat											
Domestic Benefit/National Stage Information: This section allows for the applicant to either claim benefit under 35 U.S.C. 119(e), 120, 121, or 365(c) or indicate National Stage entry from a PCT application. Provinging instringmation in the application data sheet constitution at the specification. Application Number Continuity Type Prior Application Number Prior Information: This section allows for the applicant to claim benefit or foreign priority and to identify any prior foreign application for which priority is rot claimed. Priority Information: This section allows for the applicant to claim benefit of foreign priority and to identify any prior foreign application for which priority is rot claimed. Priority in from the application data sheed constitutes the claim for prority are required by \$5U.S.C. 119(b) and \$7 CPR 1.25(e). Application Number Country I Parent Filing Date (YYYY-MM-DD) Priority Claimed 20041002892.2 CN 2004:052:93 QP Yes QP No Additional Foreign Priority Data may be generated within this form by selecting the Add button. Assignee Information: Proving this information in the application data sheed does not substitute for compliance with any requirement of part 3 of Tice 37 of the CPR to have an assignment recorded in the Clifica. Resignee Information: Resignee Information: Resignee Information: Resignee Information: Resignee Information Informatio	Title of Invention	Quantif	ied System To Design,	Plan And Ma	nage Organiz	rations' Sales A	ctivities				
This section allows for the application the other dams benefit and/or \$5 U.S.C. 119(a), 20, 213, or 26(5) or inclose hallowing benefit without \$1.00 to \$1.0	Customer Number	- [:	54205								
This section allows for the application the other dams benefit and/or \$5 U.S.C. 119(a), 20, 213, or 26(5) or inclose hallowing benefit without \$1.00 to \$1.0											
This section allows for the application the other dams benefit and/or \$5 U.S.C. 119(a), 20, 213, or 26(5) or inclose hallowing benefit without \$1.00 to \$1.0											
entry from a PCT application. Providing this information in the application data shed constitutes the specific reference required by 35 U.S. C. 11(9) of 120, and 37 CPR 17(8)(2) or CPR 17(8)(4), and recent on otherwise be made part of the specification. Providing the provided part of the provided part											
Application Number Continuity Type Prior Application Number Filing Date (YYYY-MM-DD) Additional Domestic BenefitNational Stage Data may be generated within this form by selecting the Add button. Additional Priority Information: This section allows for the applicant to claim benefits of foreign priority and to identify any prior breign application for which priority is not claimed. Providing this information in the application data sheet constitutes the claim for priority as required by \$5 \times S. (190) and \$3 \times T. (190) and \$3 \times T	entry from a PCT app	(ication	Providing this informat	on in the appl	cation data s	heet constitute:	s the specifi	c refer	ence req	uired by	
Continuation in part of PCT/CN2005000400 2005-03-29 Additional Domestic Benefit/National Stage Data may be generated within this form by selecting the Add button. Foreign Priority Information: This section allows for the application to clear benefit of foreign priority and to identify any prior foreign application for which priority is not an additional Application Number Surgicial Stage Priority Propriority	Prior Application	Status						Remo	we		_
Additional Domestic Benefit/National Stage Data may be generated within this form by selecting the Add butter of profession priority Information: This section allows for the applicant to claim benefit of foreign priority and is identify any prior foreign application for which priority is not considered provinging the information in the application data sheed constitutes the claim for priority are required by 35 U.S.C. 119(b) and 37 CFR 1.55(a). Application Number	Application Nun	nber	Continuity 1	Туре	Prior Appl	lication Numb	er Filin	g Date	(YYYY)	-MM-D	D)
by selecting the Add button. Foreign Priority Information: This section allows for the applicant to claim benefit of foreign priority and to iskerify any prior foreign application for which priority is not claimed. Providing this information in the application data sheet constitutes the claim for priority as required by \$5 \t U.S. C. 119(b) and \$3 \t C.R. 15 \t U.S. C. 119(b) and \$3 \t C.R. 15 \t U.S. C. 119(b) and \$3 \t C.R. 15 \t U.S. C. 119(b) and \$3 \t C.R. 15 \t U.S. C. 119(b) and \$3 \t C.R. 15 \t U.S. C. 119(b) and \$3 \t C.R. 15 \t U.S. C. 119(b) and \$3 \t C.R. 15 \t U.S. C. 119(b) and \$3 \t C.R. 15 \t U.S. C. 119(b) and \$3 \t C.R. 15 \t U.S. C. 119(b) and \$3 \t C.R. 15 \t U.S. C. 119(b) and \$3 \t U.S. C			Continuation in part	of	PCT/CN200	5/000400	2005-0	3-29			_
Foreign Priority Information: This section allows for the application to claim benefit foreign priority and to identify any prior foreign application for which priority is not colored and the priority is and 37 CFR 155(e). Remove Application Number Country Parent Filing Date (YYYY-MM-DD) Priority Claimed 2004/032822 O Pos No Additional Foreign Priority Data may be generated within this form by selecting the Add button. Assignee Information: Proving the animation in the application data sheet does not substitute for compliance with any requirement of part 3 of Title 37 of the CFR to have an assignment recorded in the Office. Assignee Is an Organization check here. Tembor Prefix Given Name Middle Name Family Name Suffix Mailing Address Information: Address 2 Oty Stato-Province Province Postal Code Phone Number Fam Number Family Address Family Martin Address 2 Postal Code Phone Number Fam Number Family Address 2 Cauntry Postal Code Phone Number Fam Number Family Address 4 Additional Assignee bata may be generated within this form by selecting the Add Additional Assignee Data may be generated within this form by selecting the Add Additional Assignee Data may be generated within this form by selecting the Add Additional Assignee Data may be generated within this form by selecting the Add				ta may be ge	nerated with	hin this form		Ad	đ		
The section allows for the application to dam benefit of frenge priority and to Islandia any prior frenge application for which priority is not calculated by the priority is required by 35 U.S.C. 119(b) and 37 CFR 155(a). Remove											_
not oatmach. Providing this information in the application data sheet constitutes the claim for prontity as required by \$5 U.S.C. 119(b) and \$7 CFR 15(b). Application Number		•									
Application Number	not claimed. Providing										
2004-0028832.2 CN 2004-0028832.8 © Yes On Additional Foreign Priority Data may be generated within this form by selecting the Add button. Add button. ASSignee Information: Proving this information in the application data sheet does not substitute for compliance with any requirement of part 3 of Title 37 of the CPR to have an assignment recorded in the Office. Resignee I The Assignee is an Organization check here. Prefix Given Name Micide Name Family Name Suffix Mailing Address Information: Address 1 Address 1 Address 2 City State/Province Country i Postal Code Phone Number Fax Number Email Address Address signee but any be generated within this form by selecting the Add								-	ove .		
Additional Foreign Priority Data may be generated within this form by selecting the Add button. Add button. Assignee Information: Proving his information the application data sheet does not substitute for compliance with any requirement of part 3 of Title 37 of the CPR to have an assignment recorded in the Office. Remove If the Assignee is an Organization check here. Prefix Given Name Middle Name Family Name Suffix Mailing Address information: Address 1 Address 2 City Stato-Province Country 1 Postal Code Phone Number Fax Number Email Address Fax Number Email Address Address 2 Address 3 Address 4 Address 4 Address 5 Address 5 Address 6 Address 7 Address 8 Address 9 Postal Code Phone Number Fax Number	Application Nun	nber	Country	y i	Parent Filir	ng Date (YYY	Y-MM-DD)		Priorit	/ Clain	ned
Add button. Adsignee Information: Providing this information in the application data sheet does not substitute for compliance with any requirement of part 3 of Title 37 of the CPR to have an essignment recorded in the Office. Assignee 1								_ [9	Yes	0	10
Proving his information in the application date sheet does not substitute for compliance with any requirement of part 3 of Title 37 of the CPR to have an assignment recorded in the Office. Assignee 1 If the Assignee is an Organization check here. Prefix Given Name Middle Name Family Name Suffix Mailing Address 1 Address 2 City Statio-Province Country 1 Postal Code Phone Number Family Address 2 Family Address 2 City Statio-Province Fax Number Family Address 3		Priority	Data may be genera	ated within th	is form by s	electing the		Ad	1		
of the CFR to have an assignment recorded in the Office. Assignce 1 The Assignce is an Organization check here. The Assignce is an Organization check here. The Assignce is an Organization check here. Suffix	Assignee Info	rmati	on:								
Assignee is an Organization check here. Tithe Assignee is an Organization check here.					bstitute for oc	empliance with	any requirer	ment o	fpart 3 o	f Title 3	7
If the Assignee is an Organization check here. Prefix Given Name Middle Name Family Name Suffix Mailing Address Information: Address 1 Address 2 City Statio/Province Country i Postal Code Phone Number Fax Number Email Address Address Additional Assignee Data may be generated within this form by selecting the Add	Assignee 1							Remo	we		
Mailing Address Information: Address 1 Address 2 City Stato-Province Country i Postal Code Phone Number Fax Number Email Address Address 2 Address 2		n Organ	nization check here.								
Address 1 Address 2 City State/Province Country Postal Code Phono Number Email Address Additional Assignee Data may be generated within this form by selecting the Add	Prefix	Gi	ven Name	Middle Nan	10	Family Nan	1e	Suff	ix		_
Address 1 Address 2 City State/Province Country Postal Code Phone Number Fax Number Email Address Additional Assignee Data may be generated within this form by selecting the Add								Ī			
Address 2 City StatoProvince Country i Postal Code Phone Number Fax Number Email Address Additional Assignee Data may be generated within this form by selecting the Add	Mailing Address In	format	tion:					_			
City State/Province Country i Postal Code Phone Number Fax Number Email Address Additional Assignee Data may be generated within this form by selecting the Add	Address 1										
Country Postal Code Phono Number Fax Number Email Address Additional Assignee Data may be generated within this form by selecting the Add	Address 2										_
Phone Number Email Address Additional Assignee Data may be generated within this form by selecting the Add	City				State/Pr	ovince					
Email Address Additional Assignee Data may be generated within this form by selecting the Add	Country i				Postal C	ode					_
Additional Assignee Data may be generated within this form by selecting the Add	Phone Number				Fax Nun	ber					_
	Email Address										_
		e Data	may be generated w	vithin this for	n by select	ing the Add		Ad	đ		

Signature:

A signature of the applicant or representative is required in accordance with 37 CFR 1.33 and 10.18. Please see 37 CFR 1.4(d) for the form of the signature.

PTO/SB/14 (11-08) Approved for use through 09/30/2010 OMB 0851-0032

U.S. Patent and Trademark Office, U.S. DEPARTMENT OF COMMERCE Under the Paperwork Reduction Act of 1995, no pers to a collection of information unless it contains a valid OMB control number

Application Da	ta Sheet 37 CFR 1.76	Attorney Docket Number	18104-002US1				
Application Da	ita Sileet 37 CFK 1.76	Application Number					
Title of Invention	Quantified System To Design	, Plan And Manage Organization	ns' Sales Activities				

Signature	Walter G. Hanchuk/		Date (YYYY-MM-DD)	2011-08-11	
First Name	First Name Walter Last Name		Hanchuk	Registration Number	35179

This collection of information is required by 37 CFR 1.76. The information is required to obtain or retain a benefit by the public which is to file (and by the USPTO to process) an application. Confidentiality is governed by 35 U.S.C. 122 and 37 CFR 1.14. This collection is estimated to take 23 minutes to complete, including gathering, preparing, and submitting the completed application data sheet form to the USPTO. Time will vary depending upon the individual case. Any comments on the amount of time you require to complete this form and/or suggestions for reducing this burden, should be sent to the Chief Information Officer, U.S. Patent and Trademark Office, U.S. Department of Commerce, P.O. Box 1450, Alexandria, VA 22313-1450, DO NOT SEND FEES OR COMPLETED FORMS TO THIS ADDRESS. SEND TO: Commissioner for Patents. P.O. Box 1450. Alexandria, VA 22313-1450.

Privacy Act Statement

The Privacy Act of 1974 (P. 8.5579) inequires that you be given certain information in connection with your submission of the attributed form related to a potent application or partial. Accordingly, pressured to be requiremented of the Act, desired, excluded a selected form (1) the privacy application of this information as 30 U.S.C. (2)(1)(2) (2) Intenting of the information isolated is sociating, and (3) the privacy applicant for which the information is desired by the U.S. Perivacy applicant for which the information is used to the U.S. Perivacy and ordination or partial. If you can be applicated from the information is a process and/or service or partial formation to the process and ordination of partial formation. The U.S. Petert and Tandards Officer may not be able to process and/or examine your submission, which may result in termination of proceedings or passive first your submission, which may result in termination of proceedings or passive first of processing or passive first ordination of processing or passive first ordination of the processing of the processing of the processing ordination of the processing of the processing ordination of the processing ordination of the processing of the processing ordination of the processing ordination of the processing of the processing ordination of the processing of the processing ordination of the processing ordination of the processing ordination ordination ordination ordination of the processing ordination o

The information provided by you in this form will be subject to the following routine uses:

- The information on this form will be treated confidentially to the extent allowed under the Freedom of Information Act (5 U.S.C. 552), and the Privacy Act (5 U.S.C. 552a). Records from this system of records may be disclosed to the Department of Justice to determine whether the Freedom of Information Act registers disclosure of these records.
- A record from this system of records may be disclosed, as a routine use, in the course of presenting evidence to a court, magistrate, or administrative tribunal, including disclosures to opposing coursel in the course of settlement negotiations.
- A record in this system of records may be disclosed, as a routine use, to a Member of Congress submitting a request involving an individual, to whom the record perialiss, when the individual has requested assistance from the Member with respect to the subject matter of the record.
- A record in this system of records may be disclosed, as a routine use, to a contractor of the Agency having need for the information in order to perform a contract. Recipients of information shall be required to comply with the requirements of the Privacy Act of 1974, as amended, oursant to 5 U.S. C552(m).
- A record related to an International Application filed under the Patent Cooperation Treaty in this system of records may be disclosed, as a routine use, to the International Bureau of the World Intellectual Property Organization, pursuant to the Patent Cooperation Treaty.
- A record in this system of records may be disclosed, as a routine use, to another federal agency for purposes of National Security review (35 U.S.C. 181) and for review pursuant to the Atomic Energy Act (42 U.S.C. 218(ct)).
- 7. A record from the system of records may be disclosed, as a routine use, to the Administrator, General Services, or his her designed, using an impaction of records conducted by GSA apart of that algency's resoposability to recommend improvements in record improvements are recorded in the record of the re
- 8. A record from this system of records may be declased, as a voide use, bit he public after either publication of the application personal to SU S.G. (19) or instance of a placeted parasant is SU SU.S. (15). First, a record may be discourted, subject to the Initiations of 37 CPR 11 14, as a routher use, bit the public if the record was filed in an application which became disardiorid or in which the proceeding verse estimated and within applications are reterrised by either applications, are applications, post topolic impercious or an issued.
- A record from this system of records may be disclosed, as a routine use, to a Federal, State, or local law enforcement agency, if the USPTO becomes aware of a violation or potential violation of law or regulation.